## Q1 2019 CORPORATE UPDATES



PT SARATOGA INVESTAMA SEDAYA TBK

## Disclaimer



"These materials have been prepared by PT Saratoga Investama Sedaya, Tbk (the "Company") from various internal sources and have not been independently verified. These materials are for information purposes only and do not constitute or form part of an offer, solicitation or invitation of any offer to buy or subscribe for any securities of the Company, in any jurisdiction, nor should it or any part of it form the basis of, or be relied upon in any connection with, any contract, commitment or investment decision whatsoever. Any decision to purchase or subscribe for any securities of the Company should be made after seeking appropriate professional advice.

These materials contain embedded statements that constitute forward-looking statements. These statements include descriptions regarding the intent, belief or current expectations of the Company or its officers with respect to the consolidated results of operations and financial condition of the Company. These statements can be recognized by the use of words whether or not explicitly stated such as "expects," "plan," "will," "estimates," "projects," "intends," or words of similar meaning. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in the forward-looking statements as a result of various factors and assumptions. The Company has no obligation and does not undertake to revise forward-looking statements to reflect future events or circumstances.

No representation or warranty, expressed or implied, is made and no reliance should be placed on the accuracy, fairness or completeness of the information presented or contained in these materials. The Company or any of its affiliates, advisers or representatives accepts no liability whatsoever for any loss howsoever with respect to any use or reliance upon any of the information presented or contained in these materials. The information presented or contained in these materials is subject to change without notice and its accuracy is not guaranteed."

# **CORPORATE INFORMATION**

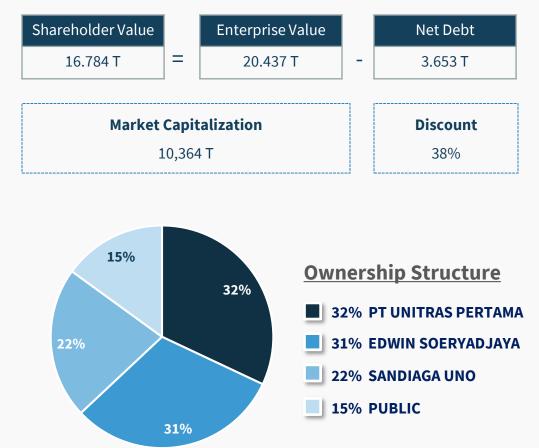
## Saratoga – A Leading Active Investment Company

# SARATOGA

#### **Company Profile**

- Founded in 1997, more than 2
  decades of investment experiences
- 2 Listed on IDX in 2013, ticker SRTG
- 3 57 Employees, of which half are
  Investment Professionals
- Focused on early-stage, growthstage, and special situation opportunities
- Invested in key sectors of the
  Indonesian economy: Consumer,
  Infrastructure and Natural
  Resources

#### **SRTG Shareholder Value**



4

## **Investment Approach**

### Strategy

Focus on early-stage, growth-stage, Special situation opportunities

Sector Natural Resources, Infrastructure and Consumer sectors

Geography

Indonesia, South East Asia and opportunistic on other markets

## Why Saratoga?

- ✓ Proven Divestment track record
- ✓ Partner of choice of international
- renowned co-investors ✓ Extensive Network of Indonesian
  - industries
- ✓ Deep knowledge about the local
  - investment requirement



## **Target annual capital deployment** 100M – 200M USD with one to two new deals

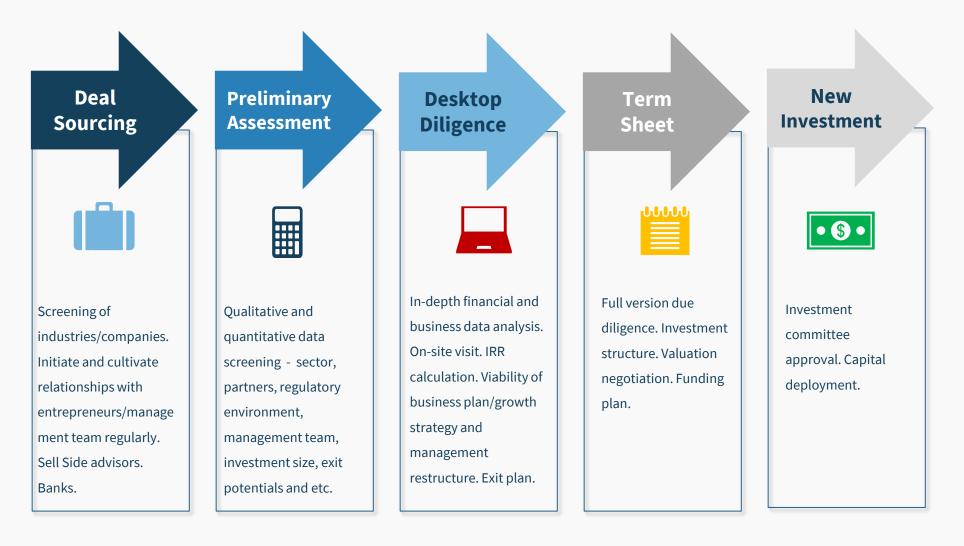
Target IRR 20% +

Medium to long-term

5

## **Investment Process**





## **Investment Portfolio Highlights**



	Growth Focused		Established		
	Merdeka Copper Gold	Copper & Gold	Adaro Energy	Coal & Energy	
Natural	Provident Argo	Palm Plantation			
Resources	Interra Resources	Oil & Gas			
	Agra Energi Indonesia	Oil & Gas			
Infrastructure	Nusa Raya Cipta	Construction	Tower Bersama	Telecommunication Tower	
	Seroja Investment	Shipping			
	Mulia Bosco Logistik	Cold-Chain Logistics			
	Aneka Gas Industri	Industrial Gas			
Consumer	SC Technology Investment II	Technology	Mitra Pinasthika Mustika	Automotive	
	Provident Growth Fund	Technology			
	Gilang Agung Persada	Lifestyle			
	Awal Bros Hospital	Healthcare			
	Deltomed	Herbal Medicine			
Past Investment	Paiton Energy (Power Plant) Lintas Marga Sedaya (Toll Road Project) Medco Power (Power Plant)				

## **Recent Investment Activities Summary**



TWU

MPMX

PALM

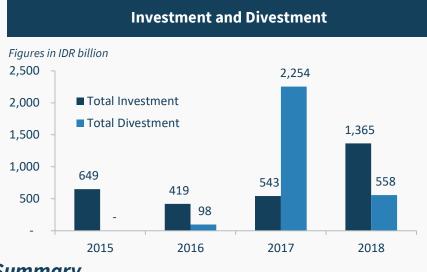
NRCA

TBIG

ADRO

900

2010



#### <u>Summary</u>

- In 2018 Dividend income reached a new record, contributed by 6 investee companies. Positive sign of strong business growth and operation of the investee companies.
- Total investment and divestment in line with the planning of the year.

#### Figures in IDR billion ,254 1000 800 622 1,365 400 268 0 2015 2016

2015	2016	2017	2018	
IDR billion	2015	2016	2017	2018
ADRO	174	219	295	483
TBIG	-	190	222	251
NRCA	5	3	5	7
PALM	-	132	79	117
МРМХ	15	59	282	-
τω	74	19	-	-
ВНР	-	-	-	40
Deltomed	-	-	-	2
Total dividends	268	622	883	900
# of investees	4	6	5	6

**Dividend Income Breakdown** 

883

2017

# **Investment Team**





#### Edwin **Soeryadjaya** Founding partner

Chairman of Investment Committee. More than 40 years of experiences in investing in Indonesia.



#### Andi **Esfandiari** Portfolio Director

Investment Committee member. A cross between investment professional and corporate executive.



#### Michael **Soeryadjaya** President Director

Investment Committee member. Specialist in Merger and Acquisition.



#### Lany Wong Finance Director

Investment Committee member. More than 20 years experiences in Finance.

#### Maurtis Lalisang Consumer Sector Advisor

Currently the President Commissioner of Unilever Indonesia.

#### Devin **Wirawan** Director of Investment

Specialist in Merger and Acquisition.

#### Albert Saputro Portfolio Management

Specialist in Primary and Secondary Market Structuring.

#### Kemal **Mawira** Risk Management

Specialist in Risk Assessment and Monitoring.

# FINANCIAL HIGHLIGHTS

## **Financial Highlight**

SARATOGA

Consolidated Statement of Profit and Loss (IDR billions)	Q119	Q118 (*)	% variance
Net gain on investment in equity securities	1,385	132	949%
Dividend and Interest Income	4	1	300%
Interest cost	(83)	(39)	(113%)
Operating expenses	(53)	(38)	(39%)
(Loss) profit before tax	1,253	(7)	18000%
Income tax	(126)	(263)	52%
Gain (loss) for the period attributable to owners of the Company	1,127	(270)	517%

\* as restated for PSAK 71 implementation

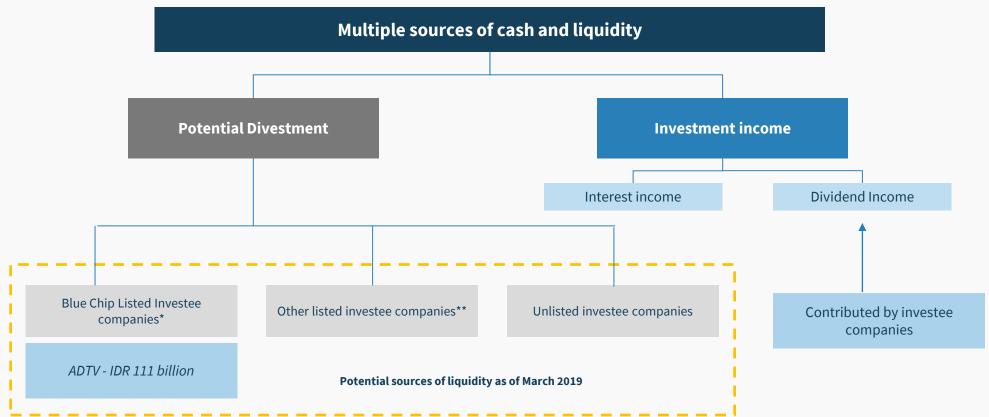
Key Balance Sheet Items (IDR billions)	Q119	FY18	% variance
Investment in equity securities	20,421	18,730	9%
Cash and cash equivalents	280	782	(64%)
Borrowings	3,935	3,938	(0.07%)
Total liabilities	4,278	4,151	3%
Equity attributable to owners of the Company	16,784	15,655	7%

#### <u>Summary</u>

- Gain on investment in equity securities was IDR 1.4 trillion, mainly contributed by the increase of the market price of TBIG shares. However the gain is unrealized and mark-tomarket.
- Gain after tax to IDR 1.1 trillion, which brings total assets to IDR 21.1 trillion and investment in equity securities to IDR 20.4 trillion.
- Debt level remain stable.
- Cash mainly used for operational activities.

## **Diversified Sources of Cash and Liquidity**



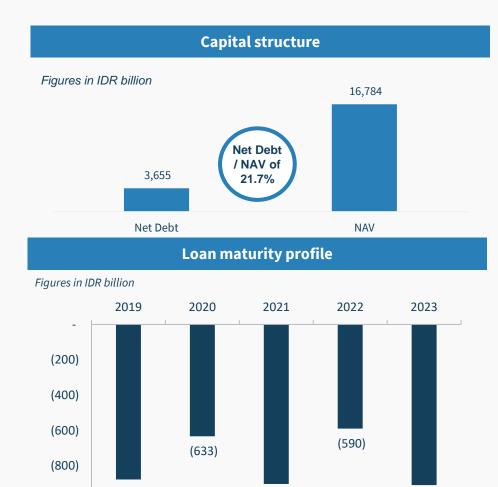


\* Consist of Adaro Energy and Tower Bersama

\*\* Consist of Provident Agro, Mitra Pinasthika Mustika, Seroja Investment Limited, Nusa Raya Cipta, Sihayo Gold, and Interra Resources, Merdeka Copper Gold and etc.

## **Strong Capital Structure**





(903)

Total Debts (gross) as of 1Q 2019 stands at IDR 3.9T

(909)

## Debt Funding sources

Continue to diversify funding sources and manage cost effectively. Healthy leverage is a key part of the active investment operating model.

#### **Current Debt Funding Structure**

- Bank Loans
  - Revolving credit facility
  - o Bilateral Loan
- Banking partners: ING, Natixis, DBS, BTMU and HSBC,

SCB

(1,000)

(878)

## **Expense Coverage Ratios**



Cost ratio & Coverage ratio	Opex/NAV	Opex + Interest/NAV	Dividend/ Interest	Dividend/ Interest + Opex
2016	0.73%	2.19%	2.3x	1.5x
2017	0.95%	2.51%	2.5x	1.6x
2018	0.88%	2.67%	3.2x	2.1x
Q119*	0.62%	2.57%	-	-

#### **Operating Expense (Opex)**

- Maintain low operating expense to below 1%.
- Expenses include salary, rental, professional fees, and other operating expenses.

# Thank you

For further information, please contact: Investor Relations at <u>Investor.relations@Saratoga-investama.com</u>