# **FY2019 CORPORATE UPDATES**



PT SARATOGA INVESTAMA SEDAYA TBK

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# **CORPORATE INFORMATION**

## Saratoga – A Leading Active Investment Company



### **Company Profile**

- 1 Founded in 1997
- Listed on IDX in 2013, ticker
  SRTG
- 3 50+ Employees, of which half are
  Investment Professionals
- Focused on early-stage, growthstage, and special situation
   opportunities
- Invested in key sectors of the
  Indonesian economy: Consumer,
  Infrastructure and Natural
  Resources

### SRTG Shareholder Value





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### **Investment Approach**

### Strategy

Focus on early-stage, growth-stage, Special situation opportunities

Sector Natural Resources, Infrastructure and Consumer sectors

Geography

Indonesia, South East Asia and opportunistic on other markets

## Why Saratoga?

- ✓ Proven Divestment track record
- ✓ Partner of choice of international renowned co-investors
- ✓ Extensive Network of Indonesian industries
- ✓ Deep knowledge about the local
  - investment requirement



### **Target annual capital deployment** 100M – 200M USD with one to two new deals

**Target IRR** Target IRR 20% +

Medium to long-term

### **Investment Opportunity Selection Process**



### Number of Deals (\* data from 2015- 2019)



## **Investment Portfolio Highlights**



	Growth Focused		Established		
Natural Resources	Merdeka Copper Gold	Copper & Gold	Adaro Energy	Coal & Energy	
	Provident Argo	Palm Plantation			
	Interra Resources	Oil & Gas			
	Aneka Gas Industri	Air Gas	Tower Bersama	Telecommunication Tower	
Infrastructure	Mulia Bosco Logistik	Cold-Chain Logistics			
	Seroja Investment	Shipping			
	Nusa Raya Cipta	Construction			
Consumer	Awal Bros Hospital	Healthcare	Mitra Pinasthika Mustika	Automotive	
	Deltomed	Herbal Medicine			
	Gilang Agung Persada	Lifestyle			
	Provident Growth Fund	Technology			
	SC Technology Investment II	Technology			
Past Investment	Paiton Energy (Power Plant) Lintas Marga Sedaya (Toll Road Project) Medco Power (Power Plant)				

## **Recent Investment Activities Summary**



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- Investment activities in line with planning
- Strong dividend income in 2019, led by MPMX, ADRO and TBIG



**Dividend Income Breakdown** 

Figures in IDR billion

IDR billion	2016	2017	2018	2019
ADRO	219	295	483	593
TBIG	190	222	251	206
NRCA	3	5	7	5
PALM	132	79	117	8
МРМХ	59	282	-	1,118
τω	19	-	-	61
BHP	-	-	40	-
Deltomed	-	-	2	1
AGII				1
Total dividends	622	883	900	1,993
# of investees	6	5	6	8

### **Investment Team**





#### Edwin **Soeryadjaya** Founding partner

Chairman of Investment Committee. More than 40 years of experiences in investing in Indonesia.



Michael **Soeryadjaya** President Director

Investment Committee member. Specialist in Merger and Acquisition.



Lany **Wong** Finance Director

Investment Committee member. More than 20 years experiences in Finance.



Andi **Esfandiari** Portfolio Director

Investment Committee member. A cross between investment professional and corporate executive.



Devin Wirawan Investment Director

Investment Committee Specialist in Merger and Acquisition.

# **FINANCIAL HIGHLIGHTS**

## **Financial Highlight**

Consolidated Statement of Profit and Loss (IDR billions)	FY19	FY18	% variance
Net gain (loss) on investment in shares and other equity securities	6,226	(7,251)	186%
Dividend, interest and investment income	2,015	1,147	76%
Interest expenses	(317)	(282)	12%
Operating expenses	(157)	(138)	14%
Profit (loss) before tax	7,738	(6,685)	216%
Income tax	(394)	550	-172%
Profit (loss) for the year attributable to owners of the Company	7,371	(6,195)	219%
Key Balance Sheet Items (IDR billions)	FY19	FY18	% variance
Investment in shares and equities	25,691	18,828	36%
Cash and cash equivalents	394	782	-50%
Total assets	26,658	20,115	33%
Borrowings	3,325	3,938	-16%
Total liabilities	3,883	4,151	-6%
Equity attributable to owners of the Company	22,725	15,655	45%



#### <u>Summary</u>

- The increase in investment in shares was mainly due to increasing share price of TBIG, MDKA & ADRO
- Borrowings have declined in 2019, in line with the funding planning.
- A record dividend amount of IDR 1.9 trillion, led by MPMX, ADRO and TBIG.
- Profit after tax to IDR 7 trillion, which brings total assets to IDR 27 trillion and investment in shares and other equity securities to IDR 26 trillion.

## **Diversified Sources of Cash and Liquidity**





\* Consist of Adaro Energy and Tower Bersama

\*\* Consist of Provident Agro, Mitra Pinasthika Mustika, Seroja Investment Limited, Nusa Raya Cipta, Sihayo Gold, and Interra Resources, Merdeka Copper Gold and etc.

## **Strong Capital Structure**





Figures in IDR billion



Total Debts (gross) as of FY 2019 stands at IDR 3.3T

Data as of December 2019 Source: Company information

#### **Debt Funding sources**

Continue to diversify funding sources and manage cost effectively. Healthy leverage is a key part of the active investment operating model.

#### **Current Debt Funding Structure**

- Bank Loans
  - Revolving credit facility
  - o Bilateral Loan
- Banking partners: ING, Natixis, DBS, MUFG and HSBC,

and SCB

### **Expense Coverage Ratios**



Cost ratio & Coverage ratio	Opex/NAV	Opex + Interest/NAV	Dividend/ Interest	Dividend/ Interest + Opex
2016	0.7%	2.2%	2.3x	1.5x
2017	1.0%	2.5%	2.5x	1.6x
2018	0.9%	2.7%	3.2x	2.1x
2019	0.7%	2.1%	6.3x	4.2x

#### **Operating Expense (Opex)**

- Maintain low operating expense to below 1%.
- Expenses include salary, rental, professional fees, and other operating expenses.

# Thank you

For further information, please contact: Investor Relations at <u>Investor.relations@Saratoga-investama.com</u>