PT SARATOGA INVESTAMA SEDAYA Tbk.



PT SARATOGA INVESTAMA SEDAYA TBK

Aug 2014

Saratoga, Indonesia's Leading Active Investment Company



Data presented are as of 30 June 2014 IDR/USD as of 30 June 2014 = 11,969 Source: Company information

Our Investment Strategy



OUR VISION

- Leading active investment company in Indonesia
- Focus on GROWTH, STRENGTH and REPUTATION
- Partner of choice for investors aspiring to participate in Indonesia's growth



Diversified Investment Portfolio



Diversified exposure to investments at various stages of growth – early-stage investments provide large upside potential and strategic interests in leading blue-chip companies provide income stability

		Early Stage Companies	Growth Companies	Listed Blue Chip Companies
SARATOGA		 Early-stage companies provide large upside potential Ability to acquire larger stakes allows SIS to exert significant influence, develop company strategy and products and generate strong returns 	 Growth companies generate sustainable and healthy cash flows for SIS' portfolio Provides great upside potential when growth companies enter into mature phases 	 Blue-chip Investee Companies are established industry leaders with growth and capital appreciation opportunities SIS to remain a long-term shareholder in these businesses
	Natural Resources	SUMATRA COPPER & GOLD	Image: Windowski windowski Windowski windowski wi Windowski windowski wi Windowski	
	Infrastructure	TENAGA LISTRIK GORONTALO	MEDCOENERGI Power NUSA RAYA CIPTA	BERSAMA GROUP
	Consumer		PT ETIKA KARYA USAHA	

Net Asset Value



Investments	Effective Ownership	Valuation Method	Ticker	2wks VWAP Market Price	Valuation (IDR bn)	Valuation (USD m)
PT Adaro Energy Tbk	16.4%	Market Value	ADRO	IDR1199	6285	525
PT Provident Agro Tbk	44.7%	Market Value	PALM	IDR490	1541	129
PT Mitra Pinasthika Mustika Tbk	47.6%	Market Value	MPMX	IDR1237	2629	220
PT Tower Bersama Infrastructure Tbk	30.1%	Market Value	TBIG	IDR7896	11393	952
Seroja Investment Limited	23.3%	Market Value	SER:SP	SGD0.08	70	6
PT Nusa Raya Cipta Tbk	7.0%	Market Value	NRCA	IDR793	138	12
Sumatra Copper and Gold plc	18.8%	Market Value	SUM:AU	AUD0.06	49	4
Sihayo Gold Limited	14.9%	Market Value	SIH:AU	AUD0.02	32	3
Finders Resources Limited	6.9%	Market Value	FND:AU	AUD0.17	92	8
Interra Resources Limited	17.8%	Market Value	ITRR:SP	SGD0.40	295	25
PT Etika Karya Usaha	29.4%	Book Value			91	8
PT Tenaga Listrik Gorontalo	46.3%	Book Value			74	6
PT Medco Power Indonesia	12.3%	Book Value			257	22
PT Agro Maju Raya	25.0%	Book Value			224	19
PT Lintas Marga Sedaya	18.0%	Book Value			271	23
PT Sinar Mentari Prima	50.0%	Book Value			85	7
PT Tri Wahana Universal	35.0%	Book Value			241	20
PT Pulau Seroja Jaya	9.6%	Book Value			27	2
Others*					554	46
Sum of investee companies					24,347	2,034
- Debt as of 30 June 2014					2,816	235
+ Cash Balance as of 30 June 2014					261	22
Net Asset Value for SIS as of 30 June 20	014				21,792	1,821

Notes: Market prices are updated as of 30 June 2014. Book values, cash, and debt are according to H1 2014 financial numbers which are unaudited IDR/USD as of 30 June 2014= IDR 11,969 / 1 USD *Mainly consist of investment in MDM (non-trade receivables) and advances for investment Source: Company information

INVESTMENT HIGHLIGHTS

Experienced Founders and Management Team

Joined PT Astra International in 1978 and worked within the family

business for over 15 years, serving as Vice President and Director Ernst & Young Indonesia Entrepreneur Of the Year in 2010



- Our founders and management team's long-standing experience and network of contacts in the Indonesian investment landscape and multiple sourcing channels provide us with business opportunities that are not available to others
- Proven track record in adding value to and growing our investee companies through stronger access to potential business
 partners, financing channels and improved corporate governance



Our Founders

Kumari

Ellie Turjandi



SANDIAGA S. UNO President Director

 Holds or has held positions as an elected member of the Indonesian Economic Committee and vice president of Micro, Small and Medium Enterprises and Cooperatives of the Indonesian Chamber of Commerce and Industry and Chairman of the Indonesian Young Entrepreneurs Association

Our Management Team

MICHAEL SOERYADJAYA Business Development Director

- Appointed Director in 2013
- Commissioner of PT Multi Pinasthika Mustika Rent since 2012 and Director of PT Bareika Capital since 2010

JERRY NGO Finance Director

- Appointed Independent Director in 2013, CFO since 2012
- Previously Executive Director of Institutional Banking at PT ANZ Bank Indonesia and held a number of senior positions at Standard Chartered Bank in Singapore, London and Vietnam

Herman Setya Budi

Arif Qasimi Al Bone

- Budianto Purwahjo
- Yuliantina Wangsawiguna

Supported by 52 full-time employees at the parent-level company

EDWIN SOERYADJAYA

President Commissioner

Our Multiple Sourcing Channels						
Investee Companies	Fund	Financial advisors				
Investee Companies offer us opportunities to partner with them for larger transactions and often refer other opportunities to us	The Fund's global network of limited partners provides an extensive base of referrals	We frequently meet with investment banks and other parties that are representing entities seeking a purchaser or strategic investment partner				

Portfolio Executives

Robust track record of strong asset value growth



SIS' investment portfolio has grown significantly and steadily since 2008 in terms of book value as well as market value, with growth coming from an increasing number of investee companies



Notes:

All financial numbers are based on their nominal values as of 31 December 2008, 2009, 2010, 2011, 2012 and 2013 no adjustments have been made for time value or inflation. The book value of our investments includes the carrying value of our investments and advances for investments.

The book value of our investment in Adaro Energy includes the book value of our investment in PT Adaro Strategic Capital and PT Adaro Strategic Lestari.

The book value of our investment in Tower Bersama includes the book value of our investment in PT Saratoga Infrastruktur

The market value of our effective shareholding calculated using two week volume weighted average price as of 31 December 2008, 2009, 2010, 2011, 2012 and 2013. Source: Company financials, Bloomberg

Conservative Leverage



Strong Debt to Net Asset Value and Total Asset of 0.13x and 0.12x show substantial equity coverage



The Company calculates the net asset valuation of its investments on the basis of:

- For listed companies: the market value of the proportionate shares that are held by SIS
- · For unlisted companies: the book value of SIS' shareholding in the company

Where:

- Market value is derived from the 2 week volume weighted average share price.
- Book value is derived from investment at cost adjusted by accumulated profit or loss to arrive at the ending balance

Diversified Sources of Cash



SIS has multiple internal sources of cash and liquidity



Notes:

Financial numbers for the quarter ended 30 June 2014 are unaudited Values for listed and unlisted companies are based on market cap and book value respectively IDR/USD as of 30 June 2014= IDR 11,969 / 1 USD **** Consist of PT Provident Agro Tbk, PT Mitra Pinasthika Mustika Tbk, Seroja Investment Limited, PT Nusa Raya Cipta Tbk, Sumatra Copper and Gold plc, Sihayo Gold Limited, Finders Resources Limited and Interra Resources Limited 10

***** Consist of PT Etika Karya Usaha, PT Tenaga Listrik Gorontalo, PT Medco Power Indonesia, PT Agro Maju Raya, PT Lintas Marga Sedaya, PT Sinar Mentari Prima, PT Tri Wahana Universal and PT Pulau Seroja Jaya



SIS is highly committed to ensuring that its investments satisfy its strict corporate governance framework and also cooperates with the International Finance Corporation to develop similar practices in investee companies

ENVIRONMENTAL

- Energy and water use
- Land clearance practices
- Emissions
- Levels of natural resources utilization
- Air and water pollution
- Waste management
- Activities in sensitive habitats

INVESTMENT CONSIDERATIONS

GOVERNANCE

- Anti-corruption policies
- Accounting and legal compliance
- Related party transactions
- Criminal conduct
- Pending or threatened litigation
- Historical transparency

SOCIAL

- Local community relationships
- Minimum working age
- Minimum wage levels
- Health and safety record and procedures
- Union representation
- Security force usage
- Historical discrimination
- Relationships with NGOs

INVESTMENT COMMITTEE

 Provide independent recommendations on systems, procedures and implementation thereof in areas related to investment, capitalization of investment and divestments activities, monitoring of investment performance and active monitoring of investment risk profile

NOMINATION AND REMUNERATION COMMITTEE

- Provide independent recommendations on the systems and procedures related to succession programs and identification of candidates for the Board of Commissioners and Board of Directors
- Provide independent recommendations on the determination of remuneration of members of the Board of Commissioners and Board of Directors

AUDIT COMMITTEE

 Assist in implementing supervisory function, especially in financial information management, effectiveness of internal control systems, effectiveness of internal and independent audit, implementation of risk management and compliance with prevailing laws and regulations

FINANCIAL OVERVIEW



Results of Operations





- Given associate nature of most investments, our revenue is mainly derived from the two consolidated entities of PT Tri Wahana Universal (TWU), an oil refinery company, and PT Sinar Mentari Prima (SMP), a floating storage and offloading vessel company.
- Net share profit from associates amounting to IDR 933bn in 2013 and IDR 1,953bn in 2012 as presented in the consolidated financial statements include one-off items due to the change in accounting methods. The above profit contribution from investee companies shows the underlying profit contribution from investee companies if these one-off items are excluded. There is no one off item in 1H 2014.

Financial Positions





*Parent-only include SIS and intermediate holding companies

Notes:

Due to reclassification of investment at end 2013, assets and liability were overstated and normalized back in 2014 Financial numbers for the guarter ended 30 June 2014 are unaudited

Source: Company financials

Dividend Income & Interest Expense



- Sources of Dividend Income are from Saratoga's ownership in Adaro Energy, Tower Bersama, Nusa Raya Cipta
- Diversification of sources with additional Dividend Income from NRCA
- Dividend Income safely covers current interest expense

Borrowings



Entity	Date	Lender(s)	Facility	Maturity	Interest Rate	Outstanding (in IDRbn)
PT Saratoga Investama Sedaya Tbk	October 2011	HSBC, UOB, Bank Central Asia, Bank Ekonomi Rahardja, Bank Permata, Bank UOB Indonesia	USD300m syndicated loan	5 years	USD: - Onshore bank: LIBOR + 5.2% - Offshore bank: LIBOR + 4.7% Rupiah: JIBOR + 4%	IDR 1,043
	May 2013	ING	USD80m bank loan	60 months	LIBOR + 4.7%	IDR 479
	May 2013	DBS	USD80m bank loan	5 years	LIBOR + 4.7%	IDR 688
	May 2013	Permata	USD10m bank loan	12 months	LIBOR + 5.5% JIBOR + 12.5%	IDR 50
Unamortized transaction cost						(IDR 37)
SUB-TOTAL (SIS)						IDR 2,223
PT Wahana Anugerah Sejahtera	December 2012	ING	USD50m bank loan	Earlier of 60 months or 8 November 2016	LIBOR + 5%	IDR 598
Unamortized transaction cost						(IDR 5)
SUB-TOTAL (SIS + Intermediate Hold	ling Companies)					IDR 2,817
PT Sinar Mentari Prima	March 2011	Bank UOB Indonesia	USD24m bank loan	Earlier of 5.25 years or 30 April 2016	LIBOR + 2.75%	IDR 134
PT Tri Wahana Universal	June 2013	HSBC, SCB	USD150m syndicated loan - Facility A: Working capital - Facility B: Loan - Facility C: SBLC	Facility A – 5 years Facility B – 5 years, repaid in 58 monthly instalments Facility C – 5 years	Facility A: - Onshore: LIBOR + 3.5% - Offshore: LIBOR + 3.1% Facility B: - Onshore: LIBOR + 4.25% - Offshore: LIBOR + 3.1%	IDR 1,032
Unamortized transaction cost						(IDR 39)
TOTAL (SIS + Intermediate Holding C	ompanies + O <u>ther (</u>	Consolidated Operating Compar	nies)			IDR 3,943

INVESTEE COMPANIES ADARO ENERGY



Overview of PT Adaro Energy Tbk



Company overview								Outlook				
adaro		Indones coal mir First ver Indones	largest therma ia and operate ie in Indonesi tically integrat ia, spanning c tation, storage	es the largest a ted coal produ coal mining, p	single ucer in rocessing,	Indonesia's extensive coal resources Strong demand		Ideally placed to capit meet the increasing de Because of its low ash trademarked and mar global export market	emand for coal, part , sulfur and nitroger keted as "Envirocoa	icularly in Asia content, Ada " and has a hi	ro Energy's coa gh demand in	al is the
adard	•	thermal	coal market a	ind Indonesia	he global seaborne d Indonesia's largest			 Production volume has increased significantly from 36.1m tonnes in 2007 to 52.3 m tonnes in 2013. Production guidance for 2014 is 54-56 m tonnes. Currently constructing what will become the largest coal-fired power plant in 				nes.
As at 31 Mar 2014: Invested: IDR 978b Value of stake: IDR 5.1tn Effective interest: 16	n •	and Par Coal res complia estimate	ducer, with m ingin ources and re nce with Aust d to be 4.9br espectively	serves calcul ralasian JORC	ated in Code are	Expansion of power operation		Southeast Asia, a 2 x Also investing in indep conjunction with reput Expansion into power advantage of possible	1,000 MW plant in C pendent power produ able global investors will provide Adaro E	entral Java icers in Kalima in the energy nergy with the	antan and Java sector opportunity to	a in
Key historical financial	s (IDRbn)			operating data		Diversified operations	:	Diversified sources of and Sumatra Source diversity comp	lemented by produc	t diversity prov		
	2013	1Q 2014	Production vo tonnes)	olume (m	14			investments in both th	Ū			
Sales	34,343	10,007	Sales volume	(m tonnes)	13.9	Experienced management tea	~	Managed by five well- – Edwin Soeryadjaya	is the President Co			
Gross profit	7,727	2,906	Overburden r	emoval	60 0	management tea	"	 Sandiaga S. Uno is 	s Director, General A	ffairs		
Net income	2,417	1,556	(m bank cubi	c meters)	68.2		•	Other drivers for growt			6 .	
Equity	38,944		Other drivers		 Significant cost savings achieved by vertical integration of transportation systems and infrastructure 							
Assets Market capitalization	82,078 34,865	78,628 31,346							ational cost and elim Adaro Energy's prod			
Held interest in enti Adaro Indonesia ar		nesia Bulk		23.2% of .	investment of Adaro Energy for R 478bn	Listing of Adar Energy on ID)		rtnership with BHP ton for Maruwai coal mine	Awarded Centra Java 2x1,000 contract	1% of A at IDR	d a further daro Energy 1,573 per hare	
2002 2003	3 2	2004	2005	2006	2007	2008	2009	2010	2011 20	12	2013	
Acquired a further 1 for USD10.3m and Terminal		Indonesia	Bulk	30 conducted				3% of Adaro or IDR 203bn	Acquired a fur Adaro Energy per sl	at IDR 1,370		18

Largest Coal Producer in the Southern Hemisphere



Diversified customer base with long-term contracts

Customer type by % volume (FY2013)

Geographical breakdown of customers by revenue (FY2013)





SARATOGA

Shares of PT Adaro Energy Tbk



- ADRO is included in LQ45 index
- Saratoga's share ownership in Adaro Energy as of 30 June 2014 = 5,240m shares
- 2 weeks VWAP Price of ADRO shares of 30 June 2014 = IDR 1,199
- Market value of Saratoga's ADRO shares as of 30 June 2014 = IDR 6.3tn



INVESTEE COMPANIES TOWER BERSAMA



Overview of PT Tower Bersama Infrastructure Tbk



	С	ompany ov	erview		Outlook				
 One of two leading independent tower businesses in Indonesia, with over 10,572 telecommunication sites 				over	Geographic reach	 Has sites across most provinces in Indonesia, with majority located in high popula density areas such as Java, Sumatra and Bali Existing footprint coupled with strong relationships with large Indonesian telecom operators allows Tower Bersama to adapt quickly for growth in high-demand locations 			
As at 31 Mar 2014: Invested: UDR 2 3th			ing over 17,222 tenants in inesia as of 31 March 201 cipal business is leasing sp nnas and other equipmen less signal transmission at and shelter-only sites unc	4 pace for t for tower	Stable cash flows	 Long-term contracts with ten of the leading telecommunications operators in Indonesia, including the four largest in terms of revenues – Telkom, Telkomsel, Indosat and XL Revenues are derived from long-term lease agreements with tenants Length of tower site lease agreements of generally ten years and length of Distribut Antenna Systems network license agreements of generally five to eight years to provide stable cash flows 			
Value of stake: IDR Effective interest: 3		long	-term lease agreements		Attractive regulatory	 Indonesian regulations allow foreign investment only in listed companies in this se Limited capital available to private companies allows SIS to source attractive entry valuations for add-on acquisitions 			
Key historical financia	ls (IDRbn)		Key Q1 2014 operating dat	a	dynamics	 Limited opportunities for foreign capital to invest in listed companies results in attractive exit opportunities 			
	2013	1Q 2014	Telecommunication sites	10,572		Management team has a successful track record of growing the company both			
Sales	2,691	781	Tenants	17,222	Strong	organically and inorganically and to efficiently integrate acquired towers in the company's tower portfolio			
Gross profit	2,295	661	Tenancy ratio	1.71x	management team	n – Luwin Soeryaujaya has been President Commissioner since March 2010			
BITDA	2,205	641				 Herman Setya Budi (President Director) Budianto Purwahjo (Director) 			
let income	1,352	640				Continued demand for additional towers in Indonesia supported by rising cellular			
quity	4,114	4,117			Favourable	 penetration and 3G/4G upgrades Opportunity to continue stable organic growth, complemented by opportunistic 			
Assets	18,719	19,392			growth prospects	 Attractive towers portfolio mainly consists of high-rise towers which support rising c 			
Market capitalization	27,820	28,779				 Attractive towers portiono marries consists of high-rise towers which support hsing location 			
Founders acquirec Internusa with Provid				invested in Tow ma with IDR 27		ng of Tower Bersama for IDR 496bn 926bn			
2004	2005	2006	6 2007 2	2008	2009	2010 2011 2012 2013			
	Telecom TI	ancing by acc bk's tower ass nders			d 4.6% of Tower ama as part of IPO	Acquired 5.6% of Tower Bersama for IDR 825bn Tower Bersama acquired 2,500 towers from Indosat 22			

A Leading Telecommunication Infrastructure Solution and Services Firm





Note: Top 4 Indonesian telecommunications companies are Telkom Indo, Telkomsel, XL and Indosat Sources: PT Tower Bersama Infrastructure Tbk IDX Investor Summit presentation, Annual report 2013

Shares of PT Tower Bersama Infrastructure Tbk



- TBIG is included in LQ45* since January 2014
- Saratoga's share ownership in Tower Bersama as of 30 June 2014 = 1,443m shares
- 2 week VWAP Price of TBIG shares as of 30 June 2014 = IDR 7,896
- Market value of Saratoga's TBIG shares as of 30 June 2014 = IDR 11.4tn

* Capitalization-weighted index of the 45 most heavily traded stocks on the Indonesia Stock Exchange. Source: Bloomberg, Reuters as at 30 June 2014

INVESTEE COMPANIES MITRA PINASTHIKA MUSTIKA

Overview of PT Mitra Pinasthika Mustika Tbk



Company overview



- Founded in 1988 as a master distributor for Honda motorcycles in East Java and East Nusa Tenggara
- Now a diversified automotive company, with leading positions in terms of market share in five segments of the Indonesian automotive industry
 - Motorcycle retail business is conducted under retail outlets branded as "MPM Motor"
 - Total of eleven subsidiaries that are involved in the motorcycle distribution business, consumer parts business, auto-services business and the financial services business respectively

Key historical financials (IDRbn) Key 1Q 2014 operating data Experienced and well-connected 2013 1Q 2014 Motorcycle sales (unit) 216.113 management team and Sales 13,879 3,642 Oil Sales Volume ('000 liter) 16,678 shareholders Gross profit 2.024 551 Rental fleet size (unit) 14,573 564 157 Net income 4,395 4,564 Equity Meaningful organic growth of 11,220 12,212 Assets its existing businesses 50% of MPM MPM of IDR for IDR listed on IDX Shifted the mix of its business towards principal-based businesses such as **Evolving principal** motorcycle retail sales and consumer parts, and away from agency business businesses, allowing more control over the growth and expansion of its 2010 2012 2013 2011 business and providing access to potentially higher margins. Facilitated a IDR 910bn Added car rental services investment in MPM in the form of to MPM via acquisition convertible bonds, and subscribed

Market leading

positions

Extensive

nationwide network of

customer access

points

	Outlook
•	Operates businesses in the distribution, retail, consumer parts, auto services and financial services segments of the automotive industry Achieved market leading positions in its operating geographies
•	 Extensive network of customer access points with: 288 retail distributorships under subsidiary PT Mitra Pinasthika Mulia in East Java and East Nusa Tenggara 38 Honda motorcycle MPM <i>Motor</i> retail outlets 28 master distributors with arrangements with PT Federal Karyatama 22 MPMRent branches and service points 47 PT Mitra Pinasthika Mustika Finance branches 31 PT Sasana Artha Finance branches Nationwide presence provides platform to reach out to and service existing and potential customers, supporting cross-selling of products and services
•	 Senior management has extensive operational know-how and long-standing relationships in the Indonesian automotive industry Edwin Soeryadjaya is currently President Commissioner of MPM Michael W. P. Soeryadjaya is Commissioner at MPMRent Sandiaga S. Uno is Member of Nomination & Remuneration Committee
•	New sales of two-wheel vehicles enjoyed strong growth of 23% to reach 905,175 units in 2013, majority of which had been contributed from sales in East Java and East Nusa Tenggara with a market share of 67%. This represents a two-fold growth compared to 10% growth in entire motorcycle industry new sales. Expanded number of its retail outlets from 38 to 40 Increased sales volume of lubricant products from 45.3m liters in 2010 to 60.6m liters in 2013

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Shares of PT Mitra Pinasthika Mustika Tbk



- MPMX was added into the MSCI Small Cap Indices since November 2013
- Saratoga's share ownership in Mitra Pinasthika Mustika as of 30 June 2014 = 2,125m shares
- 2 weeks VWAP Price of MPM shares as of 30 June 2014 = IDR 1,237
- Market value of Saratoga's MPM shares as of 30 June 2014 = IDR 2.6tn



APPENDIX – SIS

Current Shareholding Structure



Source: Company information

Management Structure



INVESTMENT COMMITTEE

- Chairman: Edwin Soeryadjaya (nonvoting)
- Member: Sandiaga S. Uno
- Member: Michael W. P. Soeryadjaya
- Member: Jerry Go Ngo

NOMINATION AND REMUNERATION COMMITTEE

- Chairman: Anangga W. Roosdiono
- Member: Edwin Soeryadjaya
- Member: Handianto Ganis

AUDIT COMMITTEE

- Chairman: Sidharta Utama
- Member: Mustofa
- Member: Ludovicus Sensi W.

BOARD OF COMMISSIONERS

- President Commissioner: Edwin Soeryadjaya
- Commissioner: Joyce Soeryadjaya Kerr
- Commissioner: Indra Cahya Uno
- Independent Commissioner: Sidharta Utama
- Independent Commissioner: Anangga W. Roosdiono S.H.

BOARD OF DIRECTORS

- President Director: Sandiaga S. Uno
- Director: Michael W.P. Soeryadjaya
- Non-Affiliated Director: Jerry Go Ngo

APPENDIX – INDONESIA OVERVIEW



Indonesia's resilient and long-term economic growth is driven by strong fundamentals and demographics



Source: Business Monitor International

A growing consuming class...



Note: Consuming class defined as individuals with annual net income of above \$3,600 at 2005 purchasing power parity

... supported by a predominantly young population

Indonesian demographic profile (2011)



Source: Business Monitor International



...with further growth expected with growing FDI

PT Saratoga Investama Sedaya Tbk.

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